The number of policies discontinued and the modes of discontinuance appear in the table below:—

Mode			Assurance Policies.			Endowment Policies.			Annuity	Policies.	
of Termination.			No.	Sum Assured.	Annual Premium s.	No.	Sum Assured.	Annual Premiums.	No.	Amount of Annuity per Annum.	Annual Premiums.
				£	£ s. d.		£	£ s. d.		£	£ s. d.
By death		•••	83	35,040	1,195 14 8			75 J. u.		*	\$ 5.7 u.
" maturity						3	300	20 14 8		1	:::
,, surrender			136	55,610	2,011 15 10	3	400	24 6 I			
" lapse			897	258,178	7,725 19 10	1	100	3 16 0			
" expiry, &c.		•••			424 16 7						
,, reduction	•••			9,492	304 9 7						l
" cancellation	•••	•••	I	250	12 3 0						
Total decrease		1,117	358,570	11,674 19 6	7	800	48 16 9			•••	

At the close of the year the total sum assured in the Ordinary Branch, on 13,806 policies in force, was £4,695,538.

The year's revenue from all sources was £171,315 15s. 3d., being an increase of £14,700 4s. 10d.

on the revenue of the previous year.

The accumulated fund amounted to £653,890 7s. 9d., showing an increase of funds by the year's transactions of £96,659 15s. 11d., notwithstanding the additional expenditure in reversionary and cash bonuses paid during the year.

## INDUSTRIAL BRANCH.

In accordance with the promise of the Government, expressed in Parliament last session, the Industrial Branch, which for some years was held in abeyance, has been reconstructed, and was placed in active operation on 13th March last. The result in the business accomplished, as shown by the experience of the last few months, has largely exceeded the expectations which were entertained at the

Up to 30th June last the new Industrial policies numbered 2,593. Of these, 1,690 were policies issued on the lives of infants, on which a weekly payment of twopence each is collected. These policies show an average amount assured at entry of about £6 10s. 7d. each, which sum increases with every year the policy endures until the child attains the age of 12 years, when the amount assured becomes fixed at £20. The Industrial policies issued on adult lives were 903, with an average amount assured of £51 78. 6d., and an average weekly premium of  $8\frac{1}{2}$ d.

The average sum assured, including both infantile and adult policies, is £22 3s., with a weekly pre-

mium of 414d.; giving, approximately, a total sum assured by the new policies issued between 13th March and 30th June of £57,425, producing an annual premium-revenue of £2,409. The progress of this branch continues rapidly to increase, and gives promise of a wide development—the new policies issued from the Industrial Branch, down to the date of this Report, already exceeding five thousand.

## GENERAL REMARKS.

Taking together the new business for the year, in both Branches, the total amount of new assurances effected in the period is £760,337, which is the largest sum assured in the Department in any one year since the establishment of the office. The experience of the year now entered upon appears to indicate a continued expansion.

With the beginning of the now current financial year (1st July) a new feature was introduced into the department, a special section being then opened for the insurance of the lives of total abstainers from intoxicating liquors. The tables of premiums for insurers in this section are the same as for others; but they are entered in a separate class, and the profits which may accrue are to be allocated solely amongst those insured therein, and who adhere in practice to the total abstinence principles they profess. Those who fail to fulfil this special condition of the contract, forfeit their right to any share in such profits, and are placed in a non-participating class. Numerous Temperance Societies have signified their satisfaction with the introduction of the experiment.

Attention has been devoted to the work of liberalizing the departmental regulations and practice, with the view of offering to the assured the fullest advantages that careful management would warrant. To encourage early habits of thrift among the young, the tables of premiums have been extended, so as to include lives from age 15 upward; and the more liberal method of reckoning the "nearest" birthday, as the basis of the premium-rate for age at entry, has now been adopted in the Department in lieu of that of the "next" birthday, which is almost invariably used among Insurance Offices. Arrangements are in progress for increasing the opportunities for the revival of lapsed policies, and for enlarging the conditions under which such revivals may be secured. Further improvements will be effected as the growing experience of the life assurance system may suggest and justify.

The Accounts for the year of both Branches, certified by the Audit Office, are appended to this

Report.

D. M. Luckie, Commissioner.