Brewery Company and Location.	Quantity of Liquor sold by Brewery, Year ended 31st March, 1945.		Total Quantity
Don't, company the Detection	To Hotels.	To Individuals and Agencies.	sold.
Palmerston North Police District— Burton Brewery Co., Ltd., Palmerston North Standard Brewery Co., Ltd., Palmerston North Tui Brewery Co., Ltd., Mangatainoka Kauri Brewery Co., Ltd., Woodville	Gallons. 83,214 154,267 23,600 15,143	Gallons. 6,356 25,960 495,970 184,476	Gallons. 89,570 180,227 519,570 199,619
Wellington Police District— W. Burridge and Son, Wellington	55,032	51,003	106,035
	20,895	20,177	41,072
	1,458,683	354,475	1,813,158
	468,598	7,926	476,524
	6,862	4,078	10,940
Nelson Police District— Nelson Breweries, Ltd., Nelson (Nelson and Raglan Breweries amalgamated 1st February, 1945) Marlborough Brewery Co., Ltd., Blenheim	173,524	171,834	345,358
	83,426	33,683	117,109
Greymouth Police District— Westland Breweries, Ltd., Greymouth Stewart's Brewery, Greymouth Morley and Co., Westport Robt. Ford and Co., Ltd., Hokitika	458,317	50,062	508,379
	Nil	752	752
	111,674	3,022	114,696
	111,988	2,677	114,665
Christchurch Police District— Ballins Breweries (N.Z.), Ltd., Christchurch New Zealand Breweries, Ltd. (Christchurch Branch), Christchurch	1,354,406	108,400	1,462,806
	1,774,008	149,364	1,923,372
Timaru Police District— New Zealand Breweries, Ltd. (Timaru Branch), Timaru	324,920	296,542	621,462
Dunedin Police District— New Zealand Breweries, Ltd. (Speight Branch), Dunedin New Zealand Breweries, Ltd. (McGavin-Strachan Branch), Dunedin	4,245,533	32,077	4,277,610
	741,096	27,791	768,887
Dunedin Brewery Co., Dunedin	200,500 Has not	11,500 functioned du five vears	212,000 iring past
Invercargill Police District— Southland Breweries, Ltd., Invercargill	2,616	36,887	39,503
	108	42,984	43,092
	Nil	23,900	23,900

343. It will be noted that the large breweries supplied nearly all their products to hotels. The small breweries carry on what is in effect a large retail trade direct with the public. The Gore Brewery, for example, at Gore sold nothing to hotels, but supplied 23,900 gallons to private individuals. Mr. L. J. Stevens, the chairman of directors of Dominion Breweries, expressed this view of the small breweries:—

My experience of the small breweries is that they cater for a particular type of trade, and they could not, as small breweries, compete under any circumstances with the bulk trade required by the main hotels. The profits in beer are very, very small and are secured only by substantial turnovers. Small breweries sell in small quantities to the outside public at higher prices, at a semi-wholesale price, and thereby get a higher mark-up on their goods.

Again (R. 6747), Mr. Stevens described the small brewery as doing "a pot and jug business." He said that his company, as a major company, had no desire to cripple the small concerns.