New business written up during the last five years is as under:-

| | 1936. £ | 1935. £ | 1934. £ | 1933. € | 1932. £ |
|---------------------|------------|------------|-------------|----------------------|------------|
| Outdoor advertising | 37,515 | 30,539 | 17,235 | 24,069 | 26,415 |
| Publications | 4,827 | 3,144 | 2,915 | 1,295 | 1,859 |
| Miscellaneous | | | 613 | 621 | 767 |
| Buses | 973 | 47 | 13 | 127 | 749 |
| | £43,315 | £33,730 | ${£20,776}$ | $\overline{£26,112}$ | £29,790 |
| | | | | | |

The continued decline in the revenue during the depression years has been due to a very heavy falling-off in the amount of new business written up. This decline has now been arrested, and with the general healthier tone in outside business circles, revenue should in the future show a steady increase.

The total return to the Department in respect of operations of the Advertising Branch during

the past five years was as follows:-

| | | | 1936. £ | 1935. £ | 1934. £ | 1933. £ | 1932. £ |
|---------------------------|--|--|---------------|------------|------------|------------|------------|
| Rent, land, and buildings | | | 800 | 797 | 800 | 1,000 | 1,000 |
| Rent, advert | | | 8,325 | 7,259 | 7,890 | 7,593 | 8,741 |
| Commission | | | 728 | 737 | 786 | 780 | 960 |
| Interest | | | 890 | 1,017 | 1,261 | 1,413 | 1,697 |
| Railage | | | 373 | 357 | 390 | 265 | 293 |
| Profit | | | 2 ,383 | 2,088 | 2,548 | 3,676 | 2,898 |
| | | | £13,499 | £12,255 | £13,675 | £14,727 | £15,589 |

REFRESHMENT SERVICE.

| | | | 1936. | 1935. | Variation. | Per Cent. |
|-------------|-----|-----|-----------------------|-----------------|--------------------------------|---------------|
| Revenue | • • | •• | £ 89,132 84,976 | £ 79,817 77,685 | $^{\pounds}_{+9,315}_{+7,291}$ | 11·67 9·39 |
| Net revenue | • • | • • | £4,156 | £2,132 | +£2,024 | 94.93 |

An analysis of the Refreshment Branch receipts is as follows:—

| | | | 1936. | 1935. | Variation. | |
|--------------------------------|-----|-------|-----------------------|-----------------------|--|-------------------------------------|
| Dining-rooms | • • | | £ 10,315 76,071 | \$ 9,720 67,446 | $\begin{array}{c} {\mathfrak s} \\ + & 595 \\ + & 8,625 \end{array}$ | Per Cent $6 \cdot 12$ $12 \cdot 79$ |
| Counter-rooms Miscellaneous | · · | • • | 2,746 | 2,651 | + 95 | 3.58 |
| Totals | | • • • | £89,132 | £79,817 | + £9,315 | 11.67 |

The number of meals served in the dining-rooms totalled 88,256, an increase of 10,494 (13.50 per cent.) over the previous year.

From and including 5th January, 1936, the charge for meals in the dining-rooms was reduced

from 2s. 6d. to 2s. per meal.

The expenditure for the year increased by £7,291 (9.39 per cent.), the main increases being salaries and wages, £1,700; and stores and provisions, £4,444. The increase in salaries and wages was due to the $7\frac{1}{2}$ -per-cent. restoration and increased turnover, while the increase in stores and provisions was due to the increased business at the various rooms.