

SALES OF BUTTER AND CHEESE TO MARKETS OTHER THAN UNITED KINGDOM.

The Department has endeavoured to increase sales of butter and cheese in markets other than the United Kingdom, and the requirements of firms regularly trading in those markets have been regularly supplied. The Department has always been prepared to quote on a f.o.b. basis for shipment to outside markets, and to arrange for supplies of the required types of produce, and for the special packaging which is frequently necessary.

It can be stated that the Department's principle of equal treatment, both as regards supplies and prices, of all those exporters who have been doing business with ports outside United Kingdom, has been favourably commented on by exporters, and on the whole has led to an increase in the business done.

Sales have been as under :—

Port.	Butter (Boxes).	Cheese (Crates).
Eastern Ports—		
Japan—		
Kobe	5,552	..
Osaka	40	..
Yokohama	2,110	..
	7,702	..
Philippine Islands	2,200	..
Singapore	8,526	..
French Cochinchina	765	..
China—		
Hong Kong	3,900	..
Shanghai	8,530	..
Tientsin	200	..
	12,630	348
India—		
Bombay	1,785	..
Calcutta	2,888	..
Madras	1,399	5
Rangoon	252	..
Colombo	50	..
	6,374	..
Pacific and North America—		
Honolulu	26,200	..
San Francisco	1,038	4
Vancouver	426	1,215
New York	2,850	..
	30,514	1,219
Panama Canal Zone—		
Cristobal	26,129	4
Balboa	12,525	..
	38,654	
British West Indies—		
Bahamas	655	..
Bermudas	300	..
Jamaica	17,013	81
	17,968	
	125,333	1,657

NEW ZEALAND DEPENDENCIES AND NEARBY ISLANDS.

In view of the large number of small and irregular lines of butter and cheese shipped to these groups—namely, Cook and Savage Islands, Samoa, Fiji, Tonga, New Guinea, and Tahiti—it was decided that such shipments should be treated as local trade, and left to New Zealand firms to handle, subject to their supplying regular monthly returns to the Department.

PANAMA AND JAMAICA.

The regular sale of butter to these points has been maintained. In both places New Zealand butter holds the bulk of the trade.

HONOLULU.

Shipments show a considerable increase, largely due to the American shipping strike, which shut off Californian supplies for some weeks.