follows	e final result of the operation:  Deficit on creamery butter							£	£
	Surplus on cheese				• •	• •		126,369	384,313
	Less deficit on whey	whey butter	• •	• •	••		••	5,956	120,413
	m ,	.,,						*	263,900
	Add premiums, staff Add payments specia	annuities I milk produ	icts (Sp	ecial Mill	k Product	 ts Regula	tions.	5,380	·
	1937)	••	• •			••	• •	2,829	
									8,209
	Deficit, 1936-37 season, at 21st June, 1938 (date of closing of accounts).							• •	${272,109}$
	Add interest to 31st July, 1938		• •	• •	• •	••	• •	• •	373
	Deficit, Dairy Industry Account, 1936–37 season, at 31st July, 1938								${272,482}$
777 22	7 . 17								

Full details of the completed financial operations for the 1936-37 season are shown in the accounts section of this report.

In terms of the undertaking given to the dairy industry, the deficit for the 1936-37 season is the responsibility of the Government.

## SUMMARY OF RESULTS OF PURCHASE AND SALE OF BUTTER AND CHEESE FOR 1936–37 SEASON.

The following tabulations show summarized details of the purchase and sale operations for the 1936-37 season in respect of creamery butter, cheese, and whey butter:—

Purchase and Sale of Creamery Butter, 1936-37 Season. (Quantity: 5,992,382 boxes. Weight: 149,799 tons 12 cwt. 3 qr. 21 lb.)

	A	mount.	Per H	Iundre	Per Pound.		
Realization on sales, United Kingdom (sterling gross)	£	£ 15,274,488	d.	s. 104	d. 1·739	d.	d. 11·158
Less trade discount*		127,122		0	10.401		0.093
Less selling charges, United King- dom—		15,147,366		103	3.338		11.065
Port dues and consolidated rate Storage, cartage and delivery, averaging, and other charges	140,816 32,712		$11.521 \\ 2.677$			$0.103 \\ 0.024$	
Commission	305,871	479,399	25.026	3	3.224	0.223	0.350
Realization on sales, United Kingdom (sterling net)		14,667,967		100	0.114		$\overline{10.715}$
Plus exchange on remittances to New Zealand		3,520,327		24	0.029		$2 \cdot 572$
Realization on sales, United Kingdom (New Zealand currency)		18,188,294		124	0.143		$\overline{13\cdot287}$
Less freight and insurance		1,103,114		7	6 · 255		0.806
Net realization on sales, United Kingdom, f.o.b. New Zealand		17,085,180		116	5.888		$\overline{12\cdot481}$
Plus realization on sales to destina- tions other than United Kingdom		359,509		114	8.567		12 · 291
Total net realization sales creamery butter f.o.b. New Zealand		17,444,689		116	$5 \cdot 442$		$\overline{12\cdot477}$
Less administration, interest, advertising, cost of remittances, and general expenses		126,202		0	10.110	1.45	0.090
Final net realization sales creamery butter		17,318,487		115	7 · 332		12.387
Purchase cost under 1936–37 guaran- teed price		17,702,800	·	118	2 · 118		12.662
Deficit on creamery butter, 1936–37 season		384,313		2	$6 \cdot 786$		0.275

<sup>\*</sup> Allowed in terms of rules of London Provision Exchange.