

SALES OF BUTTER AND CHEESE TO MARKETS OTHER THAN UNITED KINGDOM.

During the 1937-38 season the Department has endeavoured to increase sales of butter and cheese in markets other than the United Kingdom, and the requirements of firms regularly trading in those markets continue to be supplied. This trade, though relatively small, is very widely spread. Apart from circumstances relating to impositions on imports into certain countries, over which the Department has no control, the year has seen a general increase in the quantities shipped to destinations other than the United Kingdom.

The sales tabulated hereunder have been made direct from New Zealand, but in addition almost the same quantities of New Zealand butter and cheese have been shipped from the United Kingdom to countries which cannot be conveniently or regularly supplied from New Zealand. The destinations of these shipments from the United Kingdom are the Channel Islands, Malta, Gibraltar, Egypt, Newfoundland, British West Indies, British Guiana, and South Africa.

Sales from New Zealand have been as follows :—

	Butter (Boxes).		Cheese (Crates).	
	1937-38.	1936-37.	1937-38.	1936-37.
Japan—				
Kobe	720	5,552	..	..
Osaka	..	40	..	..
Yokohama	..	2,110	..	..
	720	7,702	..	..
Philippine Islands	4,920	2,200	..	..
Singapore	9,425	8,526	..	27
French Cochin China	1,153	765	..	..
China—				
Hong Kong	7,385	3,900	106	40
Shanghai	6,571	8,530	244	270
Tientsin	133	200	..	..
	14,089	12,630	350	310
East Indies—				
Batavia	31	..	..	..
Samarang	29	..	..	..
Surabaya	23	..	..	..
	83	..	..	..
India—				
Bombay	2,069	1,785	..	..
Calcutta	3,873	2,888	1	..
Colombo	220	50	2	..
Karachi	160	..	..	..
Madras	1,392	1,399	..	5
Rangoon	232	252	..	..
	7,946	6,374	3	5
Pacific and United States of America—				
Honolulu	17,247	26,200	..	..
Boston	..	..	..	11
Los Angeles	17	..	..	..
New York	3,600	2,850	..	..
San Francisco	1,666	1,038	..	4
	22,530	30,088	..	15
Canada—				
Halifax	31,000	..	..	..
Vancouver	23,350	426	400	1,215
Victoria	4,200	..	165	..
	58,550	426	565	1,215
Canal Zone—				
Balboa	9,540	26,129	100	..
Cristobal	18,050	12,525	..	4
	27,590	38,654	100	4
British West Indies—				
Bahamas	1,205	655	..	..
Bermuda	625	300	30	..
Jamaica	14,580	17,013	178	81
	16,410	17,968	208	81
Falkland Islands	91	..	..	..
	163,507	125,333	1,226	1,657